

• BUY

# routerswitch

Your go-to IT hardware procurement partner

We simplify your

# tech procurement



# Table of content



Who are we?



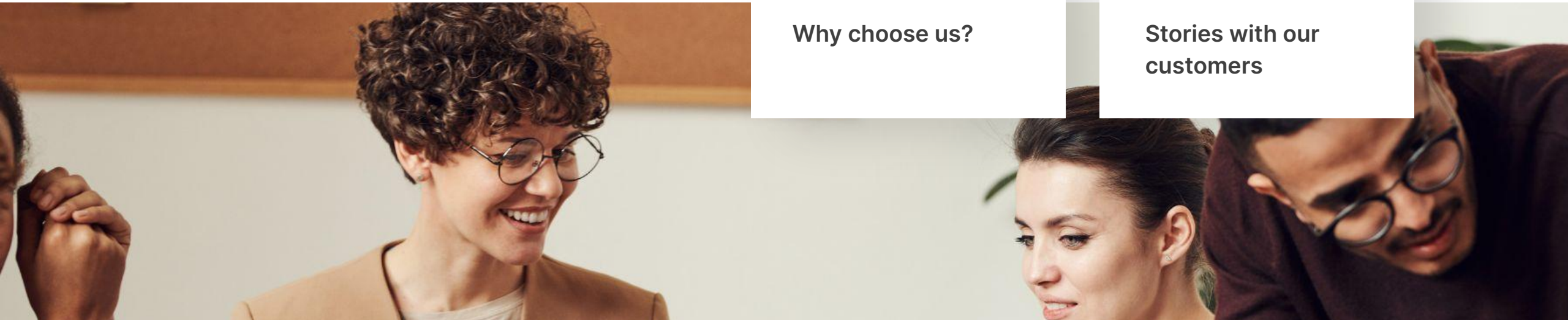
What solution do we provide?



Why choose us?



Stories with our customers





Who are we?

# Your IT procurement partner

As a trusted IT hardware supplier, BuyRouterSwitch.com is providing a range of IT hardware products, devices, services and solutions that are precisely tailored to their requirements.

## Our Vision

Becoming the best in connecting technology with the world.

## Our Mission

Collaborate with IT partners, establish efficient channels, and enable employees to achieve their dreams.



**Our Branches:** Texas | Florida | London | China



Why choose us ?

## Unmatched IT expertise and delivery capabilities

With an unparalleled blend of expertise in providing solutions and delivery capabilities, we effectively navigate intricate challenges and propel digital transformation for leading organizations across diverse industries.

**We are always committed to excellence.**

**13,000+**

Enterprise Customers

**500,000+**

End Users

**100+**

Countries & Regions

**300+**

Global Suppliers

**100,000+**

Products SKU

**300+**

Resources



Why choose us ?

# For small enterprises to large corporations.

We have products for businesses of all sizes.

## Various products

Routers

Switches

Firewalls

Wireless

Modules & Cards

Security Cameras

Collaboration

IP Phones

Optical Network

Servers

Power Supplies

Storages

Cloud Computing

PC & Tablets

Transceivers

Cables & Accessories

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# Top brands



DELL EMC

D-Link

FORTINET

H3C

paloalto  
NETWORKS

JUNIPER  
NETWORKS

RUCKUS

Extreme



What solutions do we provide?

# You have challenges. We have solutions.

As an IT hardware supplier, we recognize the need to tackle multiple market challenges to stay competitive. Hence, we have devised solutions that prioritize four key areas for our customers.

**95%**

Meeting customers demand for customization and personalization

**75%**

Supply chain disruptions and instability

**79%**

Ensuring product and service quality and reliability

**85%**

Rapidly changing technology landscape



What solutions do we provide?

# A reliable supply chain simplify IT procurement process

To ensure supply chain stability we focus on 4 areas:



## Supply Chain Stability

We have an inventory of over a hundred thousand SKUs to fulfill customer demand while avoiding excessive stock that could result in increased costs and waste.

## Procurement Channels

We have more than 300 reliable vendors and suppliers, main in America, Europe, Africa and Asia to ensure a steady supply of authentic IT products.



What solutions do we provide?

# A reliable supply chain simplify IT procurement process

To ensure supply chain stability we focus on 4 areas:



## Authorized certifications

To guarantee the authenticity and superior quality of the products we provide to our customers, both our partners and we offer authorized certifications and licenses from renowned ICT brands such as Cisco, IBM, Dell, Juniper, and more.

## Supply chain management

Through strong collaborations with reputable companies like FedEx, UPS, USPS and DHL, along with the utilization of advanced warehousing systems and inventory management methods, we guarantee precise and prompt fulfillment of customer orders.

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What solutions do we provide

# For small enterprises to large corporations.

## Networking

We offer an extensive range of network solutions, encompassing everything from comprehending customer requirements to designing tailored solutions.

## Data Center

At BuyRouterSwitch.com, we excel in delivering top-notch data center solutions tailored to meet any specific requirements.

## Video Surveillance

Our video surveillance solution covers a range of technologies including IP cameras, digital video recorders, network video recorders, and other related solutions.

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What solutions do we provide? ...

# Unlock the advantages of our dynamic global partnership ecosystem

More than 300 partners from major business sectors around the world have joined our global partner program, forming a thriving ecosystem of dynamic partnerships.

**06**

Continents

**100+**

Countries

**300+**

Enterprise Strategic Partners

**300+**

IT Experts

What solutions do we provide

# The powerful digital management improves us and you

We have forged a strategic partnership with Cubix to build our cutting-edge digital solutions. This collaboration has enabled us to achieve unparalleled digital transformation, resulting in enhanced service efficiency and an exceptional customer experience. Our innovative website delivers effective solutions to our customers.



What stories do we have with our customers

## Trusted by industry leaders

By maintaining an open line of communication with our global customer base, we tailor our solutions to match their exact wants and needs.



What stories do we have with our customers

# Heartfelt testimonials from valued customers

Through our partnership with BuyRouterSwitch.com, we leverage our in-depth knowledge of the local market and customers, complemented by their technological expertise and efficient product delivery. This collaboration has enabled us to successfully address intricate challenges and assist customers in constructing cost-effective network systems.

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